

## **Annex**

Supplements and Amendments IV to the Mainland's Specific Commitments on Liberalization of Trade in Services for Hong Kong<sup>①</sup>.

Sectors or sub-sectors	1. Business services
	A. Professional services
	a. Legal services (CPC861)
Specific Commitments	To allow a Hong Kong law firm (office) that has set up a representative office in the Mainland to operate in association with one Mainland law firm. There is no geographic restriction on the Mainland law firm in association.

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<sup>①</sup> Sectoral classification is based on WTO's GATS Services Sectoral Classification List (GNS/W/120). For the contents of the sectors, reference is made to the relevant CPC, United Nations Provisional Central Product Classification.

Sectors or Sub-sectors	1. Business services
	A. Professional services
	h. Medical and dental services ( CPC9312 )
Specific commitments	<p>1. The investment requirement for Hong Kong service suppliers to set up medical institutions in the form of equity joint venture or contractual joint venture in the Mainland is lowered from not less than 20 million RMB to not less than 10 million RMB.</p> <p>2. To allow Hong Kong service suppliers who have obtained a “medical practitioner’s qualification certificate” of the Mainland to follow the same conditions as are applicable to Mainland practitioners when opening solo clinics.<sup>①</sup></p>

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① Subject to the approval of the health administrative department at provincial level.

Sectors or Sub-sectors	1. Business services
	B. Computer and related services
	b. Software implementation services (CPC842) c. Data processing services (CPC843)
Specific commitments	<p>1. To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland to provide software implementation services.</p> <p>2. To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland to provide data processing services.</p>

Sectors or sub-sectors	1. Business services
	D. Real estate services
	Residential or non-residential property management services on a fee or contract basis (CPC 82201, 82202)
Specific commitments	<p>The property management portfolios (expressed in gross floor area) of the Hong Kong service suppliers in both Hong Kong and the Mainland are taken into account in assessing their application for property management company qualification in the Mainland.</p>

Sectors or sub-sectors	1. Business services
	F. Other business services
	b. Market research services (CPC86401)
Specific commitments	To allow Hong Kong service suppliers to set up joint venture enterprises in the Mainland to provide market research services.

Sectors or sub-sectors	1. Business services
	F. Other business services
	d. Services related to management consulting (CPC 8660) Project management services other than for construction (CPC86601)
Specific commitments	<p>1. To allow Hong Kong service suppliers to provide, in the form of cross-border supply, project management services other than for construction in services related to management consulting.</p> <p>2. To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland to provide project management services other than for construction in services related to management consulting.</p>

Sectors or sub-sectors	1. Business services
	F. Other business services
	Public utility services
Specific commitments	To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland for the construction and operation of networks of gas, heating, water supply and drainage in medium-sized city in the Mainland.

Sectors or sub-sectors	1. Business services
	F. Other business services
	k. Placement and supply services of personnel (CPC872)
Specific commitments	To allow Hong Kong service suppliers to set up wholly-owned job intermediaries in the Mainland.



Sectors or sub-sectors	1. Business services
	F. Other business services
	o. Building-cleaning services (CPC 874)
Specific commitments	To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland to provide building-cleaning services.

Sectors or sub-sectors	1. Business services
	F. Other business services
	p. Photographic services (CPC875)
Specific commitments	To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland to provide photographic services.

Sectors or sub-sectors	1. Business services
	F. Other business services
	r. Printing and publishing services
Specific commitments	<p>1. To allow Hong Kong service suppliers to set up joint venture enterprises in the Mainland to engage in the printing of publications and other printed matters. The proportion of Hong Kong service suppliers' shareholding should not exceed 49%.</p> <p>2. To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland to provide printing and binding services for packaging materials.</p>

Sectors or sub-sectors	1. Business services
	F. Other business services
	Translation and interpretation services (CPC 87905)
Specific commitments	To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland to provide translation and interpretation services.

Sectors or sub-sectors	1. Business services
	F. Other business services
	Convention services and exhibition services (CPC 87909)
Specific commitments	<p>1. To allow Hong Kong service suppliers to organize exhibitions<sup>①</sup>, in the form of cross-border supply, in the Guangdong Province and Shanghai Municipality on a pilot basis.</p> <p>2. To allow enterprises set up by Hong Kong service suppliers on a wholly-owned, equity joint venture or contractual joint venture basis in Guangdong Province and Shanghai Municipality to organize overseas exhibitions on a pilot basis<sup>②</sup>. Participating enterprises should be registered enterprises in that province or municipality.</p>

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① Subject to the approval of the Ministry of Commerce according to relevant laws and regulations in the Mainland.

② Subject to the approval of the China Council for the Promotion of International Trade according to relevant laws and regulations in the Mainland.

Sectors or sub-sectors	2. Communications services
	C. Telecommunications services
	Valued-added services
Specific commitments	<p>To allow Hong Kong service suppliers to set up joint venture enterprises in the Mainland to provide Mainland IP based Virtual Private Network Services as defined in the “Telecommunications business classification”. No geographic restriction will be imposed. Hong Kong service suppliers’ shareholding should not exceed 50%.</p>

Sectors or sub-sectors	2. Communications services
	D. Audiovisual services  Videos distribution services (CPC 83202), Sound recording products distribution services Cinema theatre services Chinese language motion pictures and motion pictures jointly produced Technical services of cable television Jointly produced television dramas Others
Specific commitments	For any proposal of television drama to be co-produced by the Mainland and Hong Kong programme production organizations, the minimum number of words in Chinese contained in the synopsis of each episode is revised to 1500.

Sectors or sub-sectors	<p>4. Distribution services</p> <p>A. Commission agents' services (excluding salt and tobacco)</p> <p>B. Wholesale trade services (excluding salt and tobacco)</p> <p>C. Retailing services (excluding tobacco)</p> <p>D. Franchising</p>
Specific commitments	<p>For the same Hong Kong service supplier which opens more than 50 stores accumulatively in the Mainland, if the commodities for sale include pharmaceutical products, pesticides, mulching films, chemical fertilizers, vegetable oil, edible sugar and cotton, and the above commodities are of different brands and come from different suppliers, the Hong Kong service supplier is allowed to become the controlling shareholder, with the proportion of capital contribution not exceeding 65%.<sup>①</sup></p>

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① If the commodity for sale is processed oil, the Mainland's commitments to members of the World Trade Organization are still applicable.



Sector or Sub-sector	<p>6. Environmental services (excluding environmental quality monitoring and pollution source investigation)</p> <p>A. Sewage services (CPC 9401)</p> <p>B. Refuse disposal services (CPC 9402)</p> <p>C. Cleaning services of exhaust gases (CPC 9404)</p> <p>D. Noise abatement services (CPC 9405)</p> <p>E. Nature and landscape protection services (CPC 9406)</p> <p>F. Other environmental protection services (CPC 9409)</p> <p>G. Sanitation services (CPC 9403)</p>
Specific Commitments	<p>To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland to provide environmental protection services.</p>

Sectors or sub-sectors	7. Financial services
	A. All insurance and insurance-related services
	<ul style="list-style-type: none"> <li>a. Life, health and pension/ annuities insurance</li> <li>b. Non-life insurance</li> <li>c. Reinsurance</li> <li>d. Services auxiliary to insurance</li> </ul>
Specific commitments	<ul style="list-style-type: none"> <li>1. To permit the setting up of an examination centre in Hong Kong for the Mainland qualifying examinations for insurance intermediaries.</li>   <li>2. To allow Hong Kong insurance agency companies to set up wholly-owned enterprises in the Mainland to provide insurance agency services to the Mainland insurance companies.</li> </ul>

Sectors or Sub-sectors	7. Financial services
	<p data-bbox="507 443 1182 521">B. Banking and other financial services (excluding insurance and securities)</p> <ul style="list-style-type: none"> <li data-bbox="619 562 1358 640">a. Acceptance of deposits and other repayable funds from the public;</li> <li data-bbox="619 667 1358 790">b. Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transactions;</li> <li data-bbox="619 817 967 853">c. Financial leasing;</li> <li data-bbox="619 880 1358 1093">d. All payment and money transmission services, including credit, charge and debit cards, travellers cheques and bankers drafts (including import and export settlement)</li> <li data-bbox="619 1120 1198 1155">e. Guarantees and commitments;</li> <li data-bbox="619 1182 1358 1261">f. Trading for own account or for account of customers: foreign exchange.</li> </ul>
Specific commitments	<p data-bbox="448 1294 1358 1507">For a Hong Kong bank to acquire shareholdings in a Mainland bank, the total asset requirement at the end of the year preceding the application is lowered from not less than US\$10 billion to not less than US\$6 billion.</p>

Sectors or Sub-sectors	7. Financial Services
	B. Banking and other financial services
	Securities
Specific commitments	<p>1. To allow Mainland fund management companies approved by the China Securities Regulatory Commission to establish subsidiaries in Hong Kong to operate relevant businesses.</p> <p>2. The timeframe for Mainland securities companies wishing to establish subsidiaries in Hong Kong to complete registration in Hong Kong is extended from six months to one year.</p>

Sectors or sub-sectors	8. Health related services and social services
	C. Social services  Welfare services delivered through residential institutions to old persons and the handicapped (CPC93311)  Welfare services not delivered through residential institutions (CPC93323)
Specific commitments	To allow Hong Kong service suppliers to operate elderly service agencies in the form of wholly-owned private non-enterprises to provide elderly services in Guangdong Province on a pilot basis.

Sectors or sub-sectors	<p>9. Tourism and travel related services</p> <p>A. Hotel (including apartment buildings) and restaurants (CPC 641-643)</p> <p>B. Travel agency and tour operator (CPC 7471)</p> <p>Others</p>
Specific commitments	<p>1. The annual business turnover of Hong Kong travel agents should not be less than US\$8 million for setting up joint venture travel agents in the Mainland;</p> <p>2. The annual business turnover of Hong Kong travel agents should not be less than US\$15 million for setting up wholly-owned travel agents in the Mainland.</p> <p>3. To allow Hong Kong travel agents established on a wholly-owned or joint venture basis in Guangxi, Hunan, Hainan, Fujian, Jiangxi, Yunnan, Guizhou and Sichuan Provinces or Autonomous Region to apply for the operation on a pilot basis of group tours to Hong Kong and Macao for residents registered with permanent residence in these provinces or autonomous region.</p>

Sectors or sub-sectors	10. Recreational, cultural and sports services
	A. Cultural services (excluding audiovisual services)
Specific Commitments	<p>1. To allow Hong Kong service suppliers to set up wholly-owned performing arts agencies in the Mainland.</p> <p>2. To allow performing arts agencies or performing arts groups to organize commercial performances in the form of cross-border supply in the Guangdong Province and the Shanghai Municipality on a pilot basis upon approval of the relevant authorities of that Province or Municipality. Performing arts agencies and performing arts groups organizing performances in the Mainland should seek prior approval of the Ministry of Culture.</p>

Sectors or sub-sectors	10. Recreational, cultural and sports services
	D. Sporting and other recreational services (CPC 964)
	Sporting services (CPC 96411, 96412, 96413)
Specific Commitments	To allow Hong Kong service suppliers to set up wholly-owned enterprises in the Mainland to provide sports event promotion services, sports event organization services and sports facility operation services (excluding the construction of golf courses).



Sectors or sub-sectors	11. Transport services
	A. Maritime transport services H. Auxiliary services
	International transport (freight and passengers) (CPC7211, 7212, less cabotage transport services) Container station and depot services Others
Specific commitments	To allow Hong Kong service suppliers to set up joint venture enterprises in the Mainland to provide third party international shipping agency services, of which the Hong Kong service suppliers' shareholding should not exceed 51%.

Sector or sub-sectors	11. Transport services
	C. Air transport services
	d. Aircraft repair and maintenance services (CPC 8868) Other supporting services for air transport (CPC 74690 ) Computer reservation system (CRS) services Sales and marketing services for air transport
Specific commitments	<ol style="list-style-type: none"> <li>1. To allow Hong Kong service suppliers to submit the economic guarantee provided by China-capital banks in the Mainland or guarantee companies recommended by the China Air Transport Association in their applications for the setting up of air transport sales agencies in the form of wholly-owned enterprises, equity joint ventures or contractual joint ventures in the Mainland.</li> <li>2. In applying for the setting up of air transport sales agencies in the form of wholly-owned enterprises, equity joint ventures or contractual joint ventures in the Mainland, Hong Kong service suppliers are not required to go through the substantive initial vetting by local representative offices of the China Air Transport Association. They can submit the application materials directly to the China Air Transport Association for examination.</li> <li>3. To allow Hong Kong service suppliers to set up joint venture enterprises with Mainland Computer Reservation System service suppliers in the Mainland. The Mainland side shall have the majority shareholding in the enterprise. Licences for the setting up of joint venture enterprises are subject to economic needs test.</li> </ol>

Sectors or Sub-sectors	11. Transport service
	F. Road transport service
	Interurban regular passenger transportation (CPC 71213)
Specific Commitments	To allow Hong Kong service suppliers to set up joint venture enterprises in the Mainland to provide interurban regular passenger transportation services.

Sectors or sub-sectors	Service sectors (sectors not set out in GNS/W/120)
	Individually owned stores
Specific commitments	<p>To allow Hong Kong permanent residents with Chinese citizenship to set up, in accordance with the relevant Mainland laws, regulations and administrative regulations, individually owned stores in all provinces, autonomous regions and municipalities directly under the Central Government in the Mainland without being subject to the approval procedures applicable to foreign investments, to provide the following services (excluding franchising operation): computer services, software services; goods handling and loading/unloading services related to road transport, other transport services<sup>①</sup>; storage and warehousing<sup>②</sup>; and translation and interpretation<sup>③</sup> services. No more than 8 persons should be engaged in the operation of the individually owned stores.</p>

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① Excluding international freight forwarding agency and courier services.

② The business area for individually owned stores providing storage and warehousing services should not exceed 300 square meters.

③ Confined to business activities only.